



## Nayantara Kutty

Partner

One World Center  
10<sup>th</sup> & 13<sup>th</sup> Floors, Tower 1C  
841 Senapati Bapat Marg  
Mumbai 400 013  
India

M: +91 88796 10166  
E: [nayantara.kutty@khaitanco.com](mailto:nayantara.kutty@khaitanco.com)

### Practices:

Corporate & Commercial  
Mergers & Acquisitions  
Private Equity

### Education:

LL.M., National University of  
Singapore (2013)

B.A. LL.B. (Hons.), National Law  
Institute University, Bhopal  
(2011)

### Professional Affiliation:

Bar Council of Andhra Pradesh

Nayantara Kutty is a Partner in the Corporate and Commercial practice group in the Mumbai office. She specialises in advising clients on mergers, acquisitions, and private equity matters and is also a part of the Firm's China Desk.

### Representative Matters:

In her area of expertise, Nayantara has advised and represented several prominent clients which include:

#### Mergers & Acquisitions

- **Arthur J. Gallagher & Co** on 100% acquisition of Edelweiss Insurance Brokers Limited;
- **Daily Mail and General Trust Plc.** on the India leg of the sale of its insurance risk business - RMS Inc to Moody's Corporation;
- **Swiss Re** on its joint venture with Paytm to start a general insurance company in India (through the joint acquisition of Raheja QBE General Insurance);
- **Votorantim** on sale of its controlling stake in Shree Digvijay Cement Co Limited to True North Fund VI LLP;
- **Future Markets Network Limited** on sale of 100% shareholding in its subsidiaries, Gati Realtors Private Limited and Future Retail Destination Limited to E-Shang Redwood;
- **Metropolis Healthcare Limited** and its promoters on (i) investment in the company by the Carlyle Group; (ii) acquisition of Sanjeevani Labs by way of a business transfer; and (iii) pre- IPO restructuring;
- **IHH Healthcare Berhad** on its investment in its Indian subsidiaries;
- **Maharashtra Hybrid Seeds** on (i) multiple acquisitions including acquisitions of seed companies in Zimbabwe, Malawi, Tanzania; (ii) and acquisitions of assets from Monsanto Inc in South Africa and India; and (iii) investment by IFC in Mahyco Singapore;
- **Edelweiss Financial Services Limited** and **Edelweiss Insurance Brokers Limited** (EIBL) in relation to a minority investment in EIBL by Arthur J. Gallagher & Co. (AJG);

- **Dellner Couplers** and its shareholders on its sale to EQT;
- **Vistra Group** on its 100% acquisition of IL&FS Trust Company Limited;
- **Times Internet Limited** on its overseas acquisition of the Willow TV Group;
- **People 2.0** (backed by TPG) on its acquisition of Husys Consulting Limited;
- **Rosy Blue** on its investment in Leo Schachter group;
- **Reliance Industries Limited** on its bids for the acquisition of various media rights;
- **Excellence logging Limited** on the acquisition of assets of the surface data logging business from Weatherford International Plc;
- **Lighthouse** on the India leg of the acquisition of H5; and
- **The Ima Group** on the sale of Hassia Packaging to Rovema GmbH.

#### Financial Sponsors, Private Equity and Venture Capital

- **The Blackstone Group** on its exit from Gokaldas Exports Limited by sale to Florintree Advisors;
- **CarVal Investors** on its acquisition of the Uttam steel businesses in Maharashtra;
- **Clayton Dubilier & Rice** and **Solenis International LP** on the India leg of the merger of BASF's wet-end Paper and Water Chemicals business with Solenis;
- **Investcorp** on their investment in Zolostays Private Limited and Safari Industries Limited;
- **Mirae Capital** on their investment in Zolostays Private Limited and Sorting Hat Technologies Private Limited (dba Unacademy);
- **Indgrowth Capital** on its investment in Chokhani Securities Limited;
- **The Abraaj Group** on a majority investment in BSR Super Specialty Hospitals Limited and exits from certain portfolio companies;
- **Peninsula Brookfield** on its investment in Total Environment;
- **CIP Capital** on the India leg of the global acquisition of the 3 Pillar Group;
- **Insight Venture Partners** on the India leg of the acquisition of 6Sense Insights Inc;
- **GI Partners** on the India leg of the acquisition of Sectigo;
- **VSS Capital Partners** on the India leg of the acquisition of the Centroid group;

- **NewQuest Partners** on the sale of its part stake in Brainbees Solutions (DBA FirstCry);
- **PineBridge** on its investment in Uniparts India Limited; and
- **Blackpine Private Equity Partners** on its investment in Tech4Billion Media (DBA Chingari).

Others

- **Unic Memory Technology (Hong Kong) Limited** on settlement of dispute with Lava International Limited and its promoters;
- **Reliance Retail Limited, Reliance Brands** and **Major Brands** on their franchise agreements; and
- **Gilead Sciences, Inc., Chain IQ Group AG, China Fortune Land Development Co., Ltd., UcWeb** and **Excellence Logging** on their India entry strategy and general corporate advisory.

**Publications and Presentations:**

Nayantara has authored / co-authored the following contributions:

- **“Social Media and Fake News: How To Avoid Panic Without Infringing Freedom Of Speech?”** published by Inc42.com (May 2020);
- **“Navigating the China-India Investment Corridor”**, published by China Law & Practice (2016); and
- **“Voting Arrangements in Listed Companies Clarified”** published by India Business Law Journal (2015).