



Deepak Jodhani

Partner

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Practices:

Corporate and Commercial
Mergers & Acquisitions
Private Equity

Education:

B.A. LL.B. (Hons.), National Law
University, Jodhpur (2009)

Professional Affiliations:

Bar Council of Maharashtra &
Goa

Sectors:

Real Estate
Financial Services

Deepak is a Partner in the Corporate and Commercial Practice Group in the Mumbai office. Deepak specialises in private equity, mergers & acquisitions and real estate investments. He has worked on multitude of transactions, and advised clients on diverse areas of laws including corporate laws, exchange control regulations, securities laws, non-banking financial services, competition laws, domestic and international taxation, security enforcement etc.

Representative Matters:

In his areas of expertise, Deepak has represented and advised the following clients:

Private Equity, Mergers & Acquisitions:

- **Aventus** on acquisition of up to 72% by KKR in Aventus;
- **Janchor Partners** on setting up of their platform with Goldman Sachs and Samara Capital to buy HR and staffing companies;
- **IDFC PE** on their (i) minority investment in ASG Eye Hospitals, and (ii) settlement with Essar Group in relation to the optionally convertible redeemable preference shares issued by Essar Power to IDFC;
- **Everstone Capital** on their acquisition of controlling stake in Servion Global Solutions Limited (a customer interaction management solutions company) for ~US\$ 66 million;
- **TA Associates** on their acquisition of minority stake in Fractal Analytics Private Limited (a data analytics company) for ~US\$ 23 million;
- **Bessemer Venture Partners** on their multiple investments in Applied Solar Technologies (India) Private Limited, an off-grid solar energy service provider;
- **Ventureast and Canaan Partners** on their investment in Loylty Rewardz Management Private Limited, a turnkey bespoke loyalty solutions provider;
- **Siemens Project Ventures** on sale of part of their stake in Bangalore International Airport for ~US\$ 100 million;



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- **Skipper Limited** on their 50:50 joint venture with Metzerplas Co-operative Agricultural Organisation Ltd, to provide drip irrigation facilities in India and other SAARC nations;
- **Aditya Birla Group** on a preferential allotment of their shares for ~US\$500 million to the promoter group entities of Aditya Birla;
- **Tata Business Support Services (TBSS)** on the proposed acquisition of majority stake by Qess Corp Limited in TBSS; and
- **Dr Agarwal's Healthcare (Dr Agarwal)** on the proposed investment by ADV Partners in Dr Agarwal for a significant minority stake for ~US\$45 million.

Real Estate Investments:

- **Allianz Group** on their partnership with Shapoorji Pallonji Group to set up a ~US\$ 500 million real estate platform which proposed to invest in commercial office properties in India;
- **ESR** on multiple transactions relating to acquisition of land parcels, and joint ventures with various counterparties, for setting up logistics and warehousing spaces;
- **Ascendas** on multiple transactions relating to acquisition of 'core' and 'build to core' assets, and constructing funding for 'build to core' assets
- **Godrej Properties Limited** on setting up their captive investment platform for ~US\$ 140 million led by APG. This deal was nominated by the Financial Times, London as one of the most innovative transactions in real estate finance in Asia Pacific at the FT Asia Pacific Innovative Lawyers Awards, 2014;
- **Paranjape Schemes (Construction) Limited** on their proposed raising of non-convertible debentures and sale of their SEZ to Ascendas for ~US\$ 100 million;
- **Tata Housing** in hiving off its real estate asset into a new SPV and receiving private equity investment of ~US\$ 10 million from Portman Holdings; and
- **Kotak Alternate Opportunities (India) Fund** on their investment in (i) Ackruti City Limited (now Hubtown Limited), and (ii) Starlight Systems Private Limited, a subsidiary of Sunteck Realty Limited.

Publications and Presentations:

Deepak has been a regular speaker at various fora including VCCircle, Corptive Research, Accommodation Times and IIT-Powai, and published articles in various fora including VCCircle, Mondaq, Lexology, MoneyControl and IndiaLawJournal.