



# Ashish Razdan

## Partner

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### Practice:

Mergers & Acquisitions  
Private Equity  
Corporate Commercial

### Education:

LL.M., Kings College London (2006)

B.A., LL.B. (Hons.), National Law  
Institute University, Bhopal (2003)

### Professional Affiliation:

Bar Council of Delhi  
International Bar Association

Ashish is a Partner in the M&A and Private Equity Practice Group in the Mumbai office. His experience includes advising foreign and Indian corporations, private equity and venture capital funds and investment banks on corporate and commercial transactions such as mergers and acquisitions (both domestic and cross-border), private equity and venture capital investments, franchising and also on sports and corporate laws.

Ashish works closely with and assists the Firm's Executive Committee and Managing Partner on key strategic and business development initiatives and is a part of the Firm's Management Team.

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## Representative Matters

In his area of practice, Ashish has represented and advised the following clients:

### *Mergers & Acquisitions*

- **Bahrain Telecommunications Company** in relation to its investment in an Indian telecom company, S Tel Private Limited;
- **HNG Float Glass Limited** in relation to investment by Trakya Cam, a Turkish glass manufacturer company and resultant glass-manufacturing joint venture in India and subsequent 100% acquisition of the joint venture company;
- **Inox Leisure Limited** in relation to its acquisition of the multiplex chain company, *Fame India Limited*;

- **Mahindra and Mahindra** in relation to its acquisition of controlling stake in *EPC Industrie Limited*, a company engaged in the micro-irrigation space;
- **Olam International** in relation to its acquisition of the spice processing business of Vallabhadas Kanji Limited and its acquisition of Hemarus Industries Limited;
- **Firstsource Solutions Limited** in relation to various domestic and overseas acquisitions and investments;
- **South Asian Petrochem Limited** in relation to its joint venture with an Egyptian company, *ECHEM* for producing PET Resin products; and
- **Sterlite Technologies Limited** in relation to various investment opportunities in India and overseas.

#### ***Strategic and Private Equity / Venture Capital Investments***

- **Bravia Capital** in relation to its investments in India including their investment into and partial exit from *Rent Alpha Private Limited*;
- **The Blackstone Group** and **CMS Info Systems Private Limited** in relation to 100% exit by the shareholders of CMS Info Systems Private Limited to Baring Asia Private Equity
- **The Blackstone Group** in relation to their exit from Gateway Rail Freight Limited;
- **The Pacific Group** in relation to its investment for 26% stake in Landmark Insurance Brokers Private Limited;
- **Gokaldas Exports Limited** in relation to investment by *The Blackstone Group*;
- **Iron Mountain Incorporated** in relation to the sale of its 45% stake in Iron Mountain India Private Limited to Samara Capital;
- **NeoGrowth Credit Private Limited** in relation to various rounds of investments received from venture capital funds; and
- **Credit Suisse** on its investment in *Shree Ganesh Jewellery House Ltd.*

## **Representative Presentations and Publications**

- “**Intermediary Liability Regime – Changing Paradigm**”, at International Bar Association’s Annual Meeting in Miami, October 2022;
- “**New Technologies and Law: Potential Ramifications**”, at Inter Pacific Bar Association Conference in Seoul, in November 2016;

- **“Cross-Border Cultural Issues in Indo-European M&A Transactions”**, at International Bar Association’s Annual Meeting in Vienna, October 2015;
- **“Cross-border deals between Asian and Latin American companies – Asia Pacific Regional Forum”**, at International Bar Association’s Annual Meeting in Tokyo, October 2014;
- **“Directors & KMPs - Duties, Responsibilities & Liabilities”** ASSOCHAM 2nd National Conference on Companies Act 2013 in Mumbai, October 2013; and
- **“End of Another Exit Option for Private Equity Investors?”**, India Business Law Journal, Vol 6, Issue 10, May 2013.