



Achint Kaur

Counsel

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Practice:

Corporate and Commercial

Education:

LL.B. (Hons.), Campus Law Centre (2005)

Senior Management Program
MBA (IIM, Kolkata) (2018)

M.A. and B.A (Hons.), (Pol Sc.)
(Hindu College) (2002)

IPR Certification (WIPO, Geneva)

Advanced Practitioner Level at
International Association for
Contract and Commercial
Management (IACCM)

CSI (Consulting and System
Integration) Diploma

Professional Affiliations:

Bar Council of Delhi

Member of Delhi High Court Bar
Association

Achint Kaur is a Counsel in the Corporate and Commercial practice group in the NCR office.

Representative Matters:

In her areas of expertise, Achint has represented and advised the following clients:

Corporate and Commercial

- **Club Factory** drafted and reviewed all contracts including product supply, warehousing, logistics, importer on record related agreements;
- **Reliance Brands** and **Reliance Industries Limited** drafting and negotiating Hotel Management Agreements, Letter of Intent, Heads of Terms etc.
- **Oberoi Group** on end-to-end drafting and negotiation of Access Agreement and summary to produce a documentary film and broadcast on **Channel Four TV**;
- **HCL Infosystems Limited** on drafting and review of Clinical Trial and related Agreement;
- **MakeMyTrip, IBIBO** and **TourHQ** Vendor Agreements for tour and travel arrangements including commissions and profit sharing etc.;
- **7-Eleven, Inc.** reviewed build operate and transfer (bot) agreements;
- **Nexthink** drafting a Software Development Agreement for development, implementation and maintenance of software solution;
- **Sterlite** on Consulting Agreements drafting and negotiation;
- **Prosegur Spain** reviewed transitional services agreement;
- **Greenlam** drafting and improvising templates of the Distribution and Trade Partner Agreements etc.

Corporate Disputes and Advisory



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- **Club Factory** on E-commerce, IT Guidelines, GST, Metrological Legal requirements;
- **HCL Avitas Private Limited** on cobranding of diagnostic reports with Thyrocare;
- **NCML (National Collateral Management Services Limited)** and **FCI (Food Corporation of India)** provided opinions on Force Majeure, Exit from Concessionaire, GST change in Law Memorandums and advisories on SILOs safety procedures as well as Letters to District Magistrates etc.;
- **Firefly Networks Limited** (an Airtel and Vodafone Joint Venture) on Voluntary Winding Up, Procedure, Checklist, Timelines, Considerations and Challenges etc.;
- **Capgemini** PF advisory memorandum;
- **PayU Finance** - KYC advisory memorandum;
- **Greenlam Laminates** - Anti-Covid; Anti-Virus TVC - Advertising Standards Council of India ("ASCI") opinions and responses; consumer complaint responses and product liability opinions and advise;

Intellectual Property

- **Starmaker** on infringement, licensing of music and literary works in the entire repertoire of sound recordings, underlying works, negotiations of license fee and royalties. End to end contract drafting and negotiation, IPR opinions, for their Media Services, Lyricists, Music Composers and Music Producers. Advised on Copyright Infringement issues; with **Tips, Times Music, Zee Music and T-Series** on music Licensing Agreements.

M&A and Due Diligences

- **Aditya Birla Group** due diligence for acquisition of a confidential fashion major brand;
- **JK Fenner** performed due diligence for acquisition of Banko Gasket;
- **Reliance Industries Limited** on Payments Bank and the 71 confidential companies' merger filings, advise etc.; and
- **Firefly Networks Limited** (an Airtel and Vodafone Joint Venture) drafting and end to end negotiation of acquisition related transaction documents, term sheet, SPA, transition agreement etc.
- **Greenlam Laminates** due diligence for acquisition of a company.

Regulatory, FEMA, FDI, RBI, India Entry Experience

- **Club Factory** on FDI, India Entry, end to end PPI (E-wallet) license, filings with RBI, UPI, Payment Gateway, UPI integration, Audits, Rights issue, KYC, FCGPR Filings etc. and



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- **HCL Infosystems Limited** and **HCL Infotech Limited** on Import, export write-off, compounding, FEMA, FDI Advisory.

Publications and Presentations:

Achint has authored the following contributions:

- **“Reserve Bank of India amends Master Directions on KYC to extend Central KYC Records Registry”** published by **Mondaq** and **Lexology** (23 December 2020); and
- **“Music Industry Trends”** published by Mint (May 2019).

Recognitions and Accomplishments:

Achint has been acknowledged for her experience and expertise by:

- **SRM University** invited as “Key Note Speaker” at the Students Orientation and presented on the “Future of the legal Profession in Covid Times with key emphasis on ensuring Consistency with Emotional and Mental Health”;
- **SRM University** invited as the “Chief Guest” and delivered a Lecture on the “Versatile Career Opportunities in the legal domain” to over 1000 students;
- **Ericsson**, “Key Contributor” (KC) High, award for top 5% Global performance;
- **Ericsson** – part of Leadership for Professionals and “Impact of ME – Unleash your Potential” – Women Leadership;
- **Ericsson** awarded multiple “Ace Awards” for end to end billion-dollar deals with Airtel (for “PAN India Managed Services”, “2G”, “3G”, “4G/LTE”, “Microwave” and “Fiber Rollout” deals);
- **Ericsson** awarded “an eye for detail” for “Managed Services Open Network” deal and “expertise in Contract Interpretation”; and
- **UnitedLex** bestowed “Pinnacle Award for Best Leader”.